COMMONWEALTH OF KENTUCKY PUBLIC PROTECTION CABINET DEPARTMENT OF FINANCIAL INSTITUTIONS AGENCY CASE NO. 2011-AH-0197

DEPARTMENT OF FINANCIAL INSTITUTIONS

COMPLAINANT

 \mathbf{v} .

FINAL ORDER IMPOSING FINE, COSTS AND RESTITUTION

REVERSE RATE, LLC

RESPONDENT

* * * * * * * *

The Commissioner of the Department of Financial Institutions ("DFI") hereby enters this Final Order, pursuant to KRS Chapter 286.8, directing the Respondent, Reverse Rate, LLC ("Respondent"), to pay a Fine in the amount of two thousand, five hundred dollars (\$2,500.00); pay restitution in the amount of one thousand, eight hundred and eighty-five dollars and six cents (\$1,885.06); and to reimburse the DFI for the costs, expenses and attorney's fees associated with the prosecution of this matter as set forth herein.

FINDINGS OF FACT

- 1. The DFI is responsible for regulating and licensing mortgage loan companies, originators and brokers in accordance with the provisions of KRS Chapter 286.8, the Mortgage Licensing and Regulation Act (the "Act"). No person shall transact business in Kentucky, either directly or indirectly, as a mortgage loan company unless the mortgage loan company is licensed in accordance with KRS Chapter 286.8 or is exempted therefrom. *See* KRS 286.8-030(1)(a).
- 2. Respondent is a mortgage loan broker previously licensed to do business in Kentucky pursuant to the Act, and had its principal office and last known address located at 1S443 Summit Avenue, Suite 301, Oakbrook Terrace, Illinois 60181.

- 3. Respondent's initial license was effective on May 7, 2010 and was in effect at all times relevant herein. Respondent thereafter surrendered its Kentucky license effective December 30, 2010. Respondent's Nationwide Mortgage Licensing System and Registry ("NMLS") number is 218556.
- 4. At all times relevant herein, Richard J. Johnson was the owner of Respondent.
- 5. On June 2, 2011, the DFI conducted an examination of Genworth Financial Home Equity Access, Inc., a mortgage loan company licensed to conduct such business in Kentucky. As a result of the examination, the DFI discovered that Respondent originated and acted as the mortgage loan broker on a mortgage loan to borrower Linda Lewis in the amount of \$62,323.20 that was funded by Genworth on October 14, 2010, and that Respondent collected total net income from the loan of \$4,209.60.
- 6. Pursuant to KRS 286.8-125, the "total loan amount" of this mortgage loan was \$58,113.60 (amount financed less total net income to Respondent).
- 7. Pursuant to KRS 286.8-125, four percent (4%) of the total loan amount of this mortgage loan is \$2,324.54 and, because such sum exceeds two thousand dollars (\$2,000), it constitutes the maximum income that Respondent was permitted to generate in connection with this mortgage loan.
- 8. On November 1, 2011, the DFI sent to Respondent a written notice, via first class mail to Respondent's last known address and by electronic mail, of Respondent's violation of KRS 286.8-125 and offering Respondent the opportunity to avoid the imposition of fines, costs and/or fees by making a refund to the borrower of

one thousand, eight hundred and eighty-five dollars and six cents (\$1,885.06), representing the full amount of Respondent's fee exceeding the permissible limit.

- 9. Respondent failed to deliver any response to the DFI.
- 10. On December 8, 2011, the DFI filed an Administrative Complaint ("Complaint") against Respondent seeking an order imposing a fine of not less than two thousand, five hundred dollars (\$2,500.00); restitution in the amount of one thousand, eight hundred and eighty-five dollars and six cents (\$1,885.06), and any other appropriate relief to which DFI may be entitled under the Act, including its cost, expenses, and attorney's fees for the prosecution of the matter.
- 11. The Complaint was mailed via certified mail, return receipt requested, to Respondent's principal office and last known address.
- 12. On December 28, 2011, the Complaint was returned to the DFI undelivered and marked "Refused."
- 13. More than twenty (20) days have passed since the DFI received notice that the Complaint was returned undelivered, and Respondent has failed to file a written Answer and request for hearing in connection with this matter.

STATUTORY AUTHORITY

14. Pursuant to KRS 286.8-125(1), "It shall be unlawful for any licensee or person holding a claim of exemption to originate a loan secured by a mortgage on residential real property in Kentucky if the total net income generated by the licensee or person exceeds two thousand dollars (\$2,000) or four percent (4%) of the total loan amount, whichever is greater."

- 15. Pursuant to KRS 286.8-125(2)(b), "Total loan amount" means the amount financed in the mortgage loan less the total net income generated by the originating licensee or person, or the affiliate of the originating licensee or person."
- 16. Pursuant to KRS 286.090(1)(a) and (c), the Commissioner may suspend, revoke, place on probation, or issue a cease and desist order if the Commissioner finds that a person has failed to comply with the requirements of KRS Chapter 286.8 or the person does not conduct his business in accordance with the law.
- 17. Pursuant to KRS 286.8-046(1), the Commissioner may levy a civil penalty against any person who violates provisions of KRS Chapter 286.8. The civil penalty shall not be less than one thousand dollars (\$1,000) nor more than twenty five thousand dollars (\$25,000) per violation, plus the state's costs and expenses for the examination, investigation, and prosecution of the matter, including reasonable attorney's fees and court costs. In addition, the Commissioner may order restitution, refund, recovery of expenses, or direct such other affirmative action as he or she deems necessary.
- administrative complaint against any person if it appears on grounds satisfactory to the executive director that a potential or actual violation of this subtitle has been committed and when the person may be subject to the penalties of KRS 286.8-046, 286.8-090, and 286.8-990. The executive director shall serve the administrative complaint by certified mail or personal delivery to the last known address of the person named in the complaint. The person named in the administrative complaint shall be entitled to a hearing, but only upon timely receipt of a written answer and request for a hearing within twenty (20) days of the service or hand delivery of the administrative complaint. If timely requested, an administrative hearing shall be held in accordance with the

provisions of KRS Chapter 13B. If a written answer and request for hearing are not made within twenty (20) days of service or delivery of the complaint, the executive director shall enter a final order granting the relief requested in the complaint."

- 19. Pursuant to KRS 286.8-044(3), service by certified mail shall be complete upon the earlier of the following:
 - (a) The date on which the person receives the mail;
 - (b) The date on which the agency receives the return receipt; or
 - (c) The date on which the agency receives notice that the mail has been returned undelivered.

CONCLUSIONS

- 1. Respondent violated KRS 286.8-125 by generating income on a mortgage loan in excess of the greater of two thousand dollars (\$2,000) or four percent (4%) of the total loan amount. Therefore, Respondent is subject to a fine of two thousand, five hundred dollars (\$2,500.00) and other penalties for these violations.
- 2. The Complaint was properly served upon Respondent via certified mail to its last known address in accordance with KRS 286.8-044(2) and 808 KAR 12:030.
- 3. Service of the Complaint upon Respondent was complete by no later than December 28, 2011, pursuant to KRS 286.8-044(3)(a-c).
- 4. Respondent failed to respond to the Complaint by filing a written answer or requesting a hearing within twenty (20) days of service. Thus, Respondent's right to a hearing has been waived in this matter.

ORDER

THEREFORE, based upon the foregoing findings of fact, statutory authority, and conclusions, the Commissioner **HEREBY ORDERS** that:

- 1. Respondent Reverse Rate, LLC shall upon entry of this Final Order pay a civil penalty in the amount of two thousand, five hundred dollars (\$2,500.00) for its violation of KRS 286.8-125. The payment shall be in the form of a certified check or money order made payable to "Kentucky State Treasurer" and mailed to the Department of Financial Institutions, Attn: Michael T. Davis, 1025 Capital Center Drive, Suite 200, Frankfort, Kentucky 40601;
- 2. Respondent Reverse Rate, LLC shall upon entry of this Final Order pay to and reimburse the borrower, Linda Lewis, the sum of one thousand, eight hundred and eighty-five dollars and six cents (\$1,885.06) as restitution for the excess income it unlawfully generated in connection with the borrower's mortgage loan. The payment shall be in the form of a certified check or money order made payable to "Linda Lewis" and mailed to the Department of Financial Institutions, Attn: Michael T. Davis, 1025 Capital Center Drive, Suite 200, Frankfort, Kentucky 40601;
- 3. Respondent Reverse Rate, LLC shall upon entry of this Final Order pay to and reimburse DFI the additional sum of six hundred and twenty-five dollars (\$625.00), its costs, expenses, and/or attorney's fees associated with the prosecution of this matter as set forth in Exhibit A to this Order; and
- 4. Respondent Reverse Rate, LLC shall immediately **CEASE AND DESIST** from transacting business in Kentucky in connection with the mortgage loan process, unless and until Respondent complies with all applicable provisions of KRS Chapter 286.8.

This is a **FINAL AND APPEALABLE ORDER**. This Final Order shall become effective upon completion of service as set forth in KRS 286.8-044, KRS 13B.120, and KRS 13B.050.

IT IS SO ORDERED on this the $\frac{18}{2}$

_, 2012.

CHARLES A. VICE COMMISSIONER

NOTICE OF APREAL RIGHTS

Pursuant to KRS 286.8-210, you are hereby notified that you have the right to appeal this Final Order of the Commissioner. If you chose to appeal, you must file a written Notice of Appeal with the Franklin Circuit Court within sixty (60) days after entry of this Final Order. A copy of any Appeal Petition must also be served on the Commissioner.

Certificate of Service

I hereby certify that a copy of the foregoing Final Order was sent by certified mail, return receipt requested, on this the day of day of day of 2012 to:

Reverse Rate, LLC Attn: Richard J. Johnson 1S443 Summit Avenue, Suite 301 Oakbrook Terrace, Illinois 60181 Respondent

Respectfully submitted,

Michael T. Davis

Department of Financial Institutions 1025 Capital Center Drive, Suite 200

Frankfort, Kentucky 40601

(502) 573-3390 Ext. 240

(502) 573-2183 (facsimile)

Counsel for Complainant

TIME SHEET

(COSTS ASSOCIATED WITH ADMINISTRATIVE ACTION)

NAME/TITLE: Michael T. Davis, Counsel

DATE: 1/19/2012

| Time/Hours (in .25 | Rate/Hour | Description of Work Completed |
|----------------------------|-------------------|--|
| 1.00 hours | 7777 | Review enforcement file, research alleged violations, compose demand letter. |
| 0.50 hours | | Monitor status of file, check service upon Respondent. |
| 0.25 | | Claim letter to Surety. |
| 1.25 | | Draft Administrative Complaint. |
| 0.50 | | Monitor status of file, verify service of Complaint upon Respondent. |
| 0.25 | | Additional correspondence to Surety. |
| 1.25 | | Draft Final Order. |
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| | | |
| TOTAL: 5.00 hours@\$125 | TOTAL \$625.00 | |
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By signing below, I hereby certify that the information contained herein is true and accurate record of the time expended by me on this matter.

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